

California Health Insurers

A supplement to CHCF's *California Health Insurers: Large Insurers Remain on Top*, available at www.chcf.org.

CALIFORNIA HEALTH CARE ALMANAC QUICK REFERENCE GUIDE



California Health Care Foundation

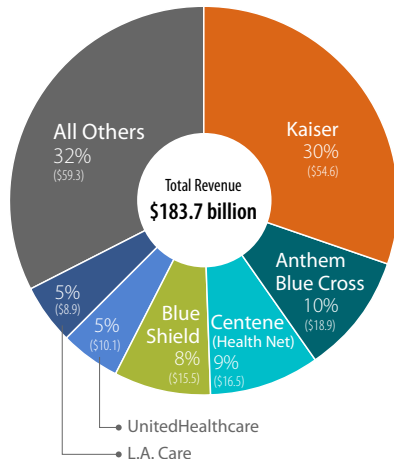
Insurers, by Regulator

	DMHC	CDI
Number of Companies Regulated	75	262
Revenues* Regulated (in billions)	\$165.6	\$18.2
Population Covered (commercial + public)	67%	3%

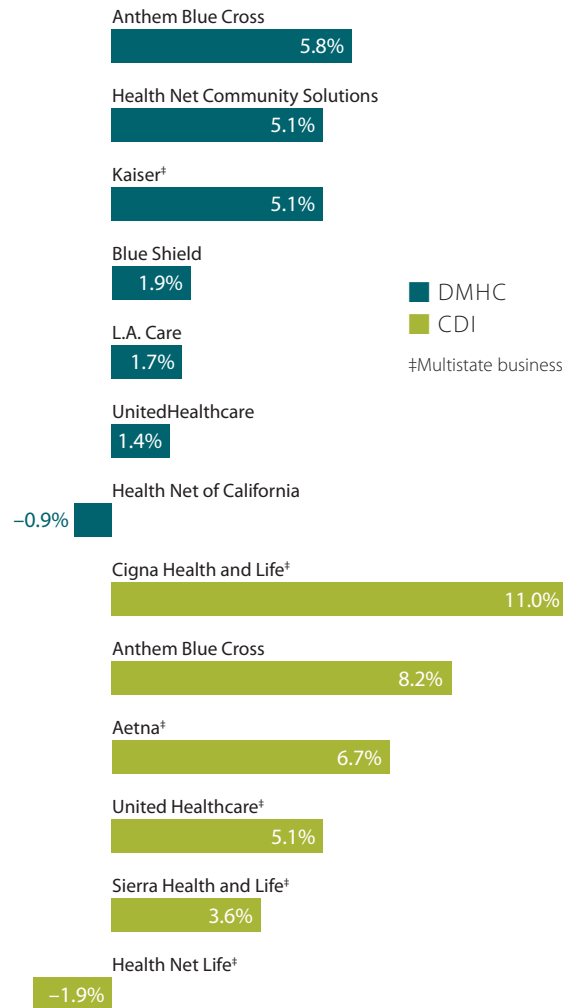
Enrollment, by Regulator (in millions)

	DMHC	CDI
Commercial	13.1	1.1
• Individual	2.1	0.2
• Small Group	2.1	0.2
• Large Group	9.0	0.7
Public, Managed Care	13.1	0.1
Commercial and Public	26.2	1.2
Administrative Services Only (ASO)	1.0	4.7
Commercial, Public, and ASO	27.2	5.9
Other†	4.6	0.9

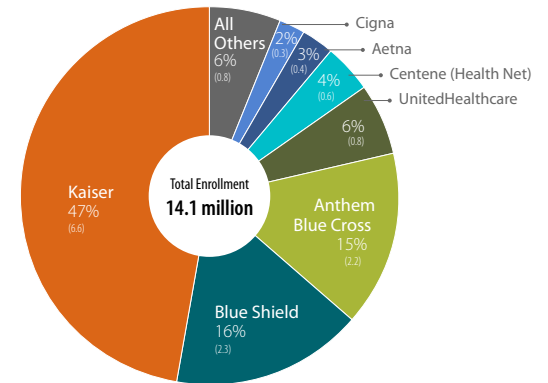
ALL HEALTH INSURERS, BY CALIFORNIA REVENUE*



MARGINS, LARGEST INSURERS



COMMERCIAL ENROLLMENT, BY INSURER DMHC AND CDI COMBINED (14.1 million)



PUBLIC ENROLLMENT, TOP 3, DECEMBER 2017

Medicare

TOTAL: 6.1 million

MEDICARE ADVANTAGE	+5%	2.5 million
Kaiser		1,142,931
UnitedHealthcare		432,858
SCAN		174,470

Medi-Cal

TOTAL: 13.3 million

MANAGED CARE	+2%	10.7 million
L.A. Care		2,061,054
Centene (Health Net)		1,686,450
Inland Empire		1,391,793

*Reflects total FY 2017 revenues of DMHC-regulated carriers and California premiums written by CDI-regulated carriers for the "Accident and Health" line of business.

†Consists of student, Mini-Med, and other DMHC, which totaled 1.6 million enrollees, plus from other plans (3.8 million enrollees subcontracted).

Notes: All figures reflect 2017 data unless otherwise stated. Enrollment figures are as of December 31. Margins are net income as a percentage of total revenue. Largest insurers are determined by FY 2017 California revenues. Pie segments may not add to 100% due to rounding.

Sources: Department of Managed Health Care (DMHC): Health Plan Financial Summary Data, Enrollment Summary Report. California Department of Insurance (CDI): Insurers' Annual Statements, Life and Annuity Market Share Report, Covered Lives Report. Centers for Medicare & Medicaid Services. California Department of Health Care Services, Medi-Cal Certified Eligibles.