



CALIFORNIA
HEALTHCARE
FOUNDATION

County-Based Health Plans and Insurers

CALIFORNIA HEALTH CARE ALMANAC QUICK REFERENCE GUIDE

COUNTY-BASED HEALTH PLANS are public entities that are organized through one or more counties to ensure comprehensive care for Medi-Cal and, in some cases, other publicly insured populations, such as Healthy Families enrollees or county employees. Most are independent public agencies, organized under California law as either “local initiatives” or county organized health systems. Others are owned and operated by the county. Together, county-based plans contracted for 68% of Medi-Cal managed care, 28% of Healthy Families, 10% of Access for Infants and Mothers, and 3% of Medicare Advantage enrollment in 2011.

County-based health plans can expect considerable enrollment expansion under health reform. These plans have already grown significantly as Medi-Cal managed care increased between 2007 and 2012. While most of these plans have operated in the black in recent years, three plans have reported losses for 2012.¹

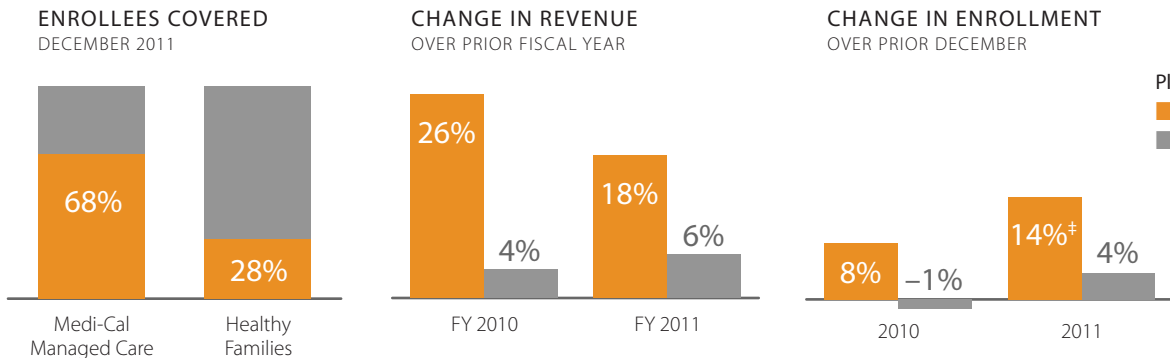
1. Of the 12 plans whose 2012 annual financial results were available at the time of publication, three reported losses: Alameda Alliance (-2.5%), L.A. Care (-0.6%), and San Francisco (-2.2%).

Overview, 2011

Californians Covered by County-Based Plans . . . 10%
 Number of Plans 17*
 Counties Represented 26 of 58

Revenues, FY 2011

Total Revenues \$7.8 billion
 Highest CalOptima
 Lowest Ventura



*An 18th plan, Gold Coast, operated by Ventura County, is licensed solely through the Department of Health Care Services, an option for county-based plans serving only Medi-Cal enrollees.

†Refers to all non-county-based plans regulated by DMHC.

‡5.4 percentage points of the 2011 enrollment growth was due to the inclusion of CalViva for the first time.

§Because CalViva's first reported enrollment was for 2011, it contributed to Total Growth (7 percentage points), but does not have a separate bar.

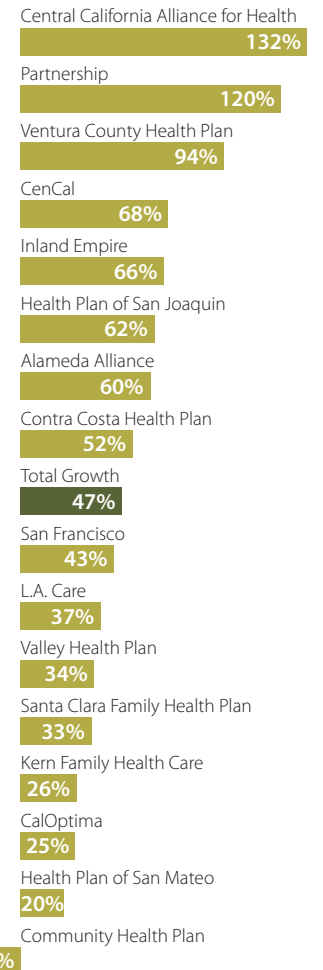
Sources: Department of Managed Health Care (DMHC), Health Plan Financial Summary Data. California Department of Health Care Services, Medi-Cal Managed Care Enrollment Reports. MRMIB, Healthy Families Program Current Enrollment Distribution by County and Health Plan.

Enrollment, DECEMBER 2011

Total Enrollment 3.7 million
 Medi-Cal Enrollment, June 2012. 3.2 million
 Largest Plan L.A. Care
 Smallest Plan Community

ENROLLMENT GROWTH[§]

DECEMBER 2007 TO JUNE 2012



County-Based Plans, Enrollment and Financial Highlights, 2007, 2011, 2012

PLAN NAME	TYPE*	COUNTIES SERVED	FISCAL YEAR END	ENROLLMENT					FINANCIALS					
				DEC-07	DEC-11	JUN-12	CHANGE†		NET INCOME/LOSS AS % OF REVENUE		REVENUE (in millions)		CHANGE‡ IN REVENUE	
							DEC-11	JUN-12	FY 2011	FY 2012	FY 2011	FY 2012	FY 2011	FY 2012
Alameda Alliance	Local	Alameda	Jun	91,673	138,638	146,580	13.0%	5.7%	2.4%	-2.5%	\$274.0	\$369.0	22.8%	34.7%
CalOptima	COHS	Orange	Jun	339,283	437,428	424,274	3.8%	-3.0%	0.3%	0.2%	\$1,472.6	\$1,500.8	19.7%	1.9%
CalViva Health	Local	Fresno, Kings, Madera	Jun	N/A	174,313	186,494	N/A	7.0%	0.5%	1.4%	\$97.4	\$361.0	N/A	270.5%
CenCal	COHS	Santa Barbara, San Luis Obispo	Jun	59,046	105,791	99,205	2.1%	-6.2%	1.8%	0.2%	\$371.5	\$329.8	26.9%	-11.2%
Central California Alliance for Health	COHS	Santa Cruz, Monterey, Merced	Dec	90,739	209,115	210,321	4.2%	0.6%	5.4%	N/A	\$582.7	N/A	5.1%	N/A
Community Health Plan	County	Los Angeles	Jun	168,213	186,413	11,541	-9.2%	-93.8%	6.0%	N/A	\$306.9	N/A	7.1%	N/A
Contra Costa Health Plan	Local	Contra Costa	Jun	71,825	104,835	109,099	12.0%	4.1%	0.3%	1.2%	\$266.0	\$325.3	22.6%	22.3%
Health Plan of San Joaquin	Local	San Joaquin	Jun	80,025	122,587	129,812	10.7%	5.9%	4.1%	0.4%	\$166.0	\$210.2	8.3%	26.6%
Health Plan of San Mateo	COHS	San Mateo	Dec	67,887	81,931	81,345	3.8%	-0.7%	0.9%	N/A	\$457.1	N/A	5.3%	N/A
Inland Empire	Local	San Bernardino, Riverside	Jun	342,244	528,760	568,731	11.3%	7.6%	3.1%	3.7%	\$868.6	\$991.6	28.4%	14.2%
Kern Family Health Care	Local	Kern	Dec	92,473	114,381	116,425	5.0%	1.8%	4.9%	N/A	\$219.7	N/A	26.6%	N/A
L.A. Care	Local	Los Angeles	Sept	772,541	977,786	1,055,667	11.4%	8.0%	0.4%	-0.6%	\$1,370.9	\$1,972.8	17.1%	43.9%
Partnership	COHS	Yolo, Sonoma, Solano, Napa, Mendocino, Marin	Jun	92,671	209,158	203,881	26.2%	-2.5%	7.2%	5.7%	\$698.3	\$907.8	15.0%	30.0%
San Francisco	Local	San Francisco	Jun	53,932	71,502	76,878	16.8%	7.5%	-0.3%	-2.2%	\$142.5	\$201.6	8.9%	41.5%
Santa Clara Family Health Plan	Local	Santa Clara	Jun	104,918	135,871	140,034	8.1%	3.1%	4.3%	0.0%	\$255.0	\$276.7	11.9%	8.5%
Valley Health Plan	County	Santa Clara	Jun	63,693	81,202	85,199	8.4%	4.9%	4.0%	3.9%	\$159.1	\$183.0	11.5%	15.0%
Ventura County Health Plan	County	Ventura	Jun	12,717	23,824	24,697	9.6%	3.7%	0.2%	3.2%	\$46.5	\$54.0	25.3%	16.0%
Totals				2,503,880	3,703,535	3,670,183	14.0%	-0.9%	2.4%	1.1%	\$7,754.8	N/A	18.3%	N/A

*Local is local initiative; COHS is county organized health system; and County is owned and operated by the county.

†Dec-11 reflects percentage change from December 2010 to December 2011; Jun-12 reflects change from December 2011 to June 2012.

‡Reflects percentage change over prior fiscal year.

Notes: Medi-Cal managed care expanded with the implementation of a program to transition seniors and persons with disabilities from fee-for-service to managed care plans; the mandatory portion of the transitions began June 1, 2011. In addition, five counties initiated Medi-Cal managed care in 2011 (Kings, Madera, Marin, Mendocino, Ventura). Community Health Plan is being absorbed into L.A. Care. All county-based plans are regulated by Department of Managed Health Care, except Gold Coast (not shown, serving Ventura County), which is licensed by Department of Health Care Services only. All enrollment figures as of December, unless noted.

Source: Department of Managed Health Care (DMHC), Health Plan Financial Summary Data.

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