





November 2008

## Introduction

The Medicare drug benefit continues to evolve as it enters its fourth year. This chartbook provides an updated snapshot of the Medicare Part D market in California, including an early look at 2009 plan options. It shows how plan availability, enrollment, premiums, cost sharing, and coverage for beneficiaries have changed in recent years.

The majority of Medicare beneficiaries in California have drug coverage through Part D or other sources. However, there are still more than half a million Medicare beneficiaries in California with no known drug coverage, and many beneficiaries who are eligible for the low-income subsidy (LIS) are not enrolled in this benefit.

For 2009, Medicare beneficiaries in California continue to have a wide range of plan options that varies by their particular county of residence. While the overall number of plan choices in California did not change substantially from the prior year, low-income beneficiaries will have fewer plan options in which their premiums will be fully subsidized.

Premiums for many Part D plans will increase sharply in 2009. Most Medicare beneficiaries in California's stand-alone prescription drug plans (PDPs) will likely see a monthly increase of more than five dollars if they remain in the same plan, while most beneficiaries enrolled in California's Medicare Advantage Prescription Drug (MA-PD) plans will see no change in premiums. In addition, benefit design—including cost sharing, coverage for brand-name and generic drugs, and coverage in the "doughnut hole" gap—now varies substantially among participating plans. For these reasons, beneficiaries and their advocates should carefully evaluate their 2009 plan options to ensure they choose the coverage that best meets their needs.

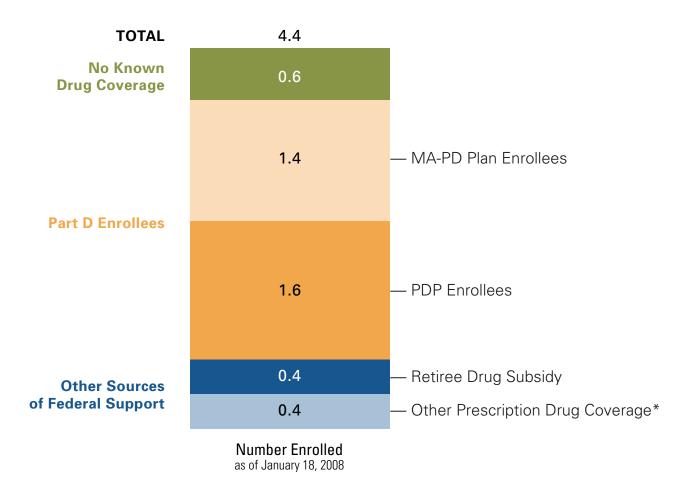
#### **Medicare Part D**

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## Drug Coverage, by Source and Plan Type

California's Medicare Beneficiaries (in millions)



Plan Availability / Enrollment

Of California's

4.4 million Medicare
beneficiaries, 68 percent
are enrolled in Part D,

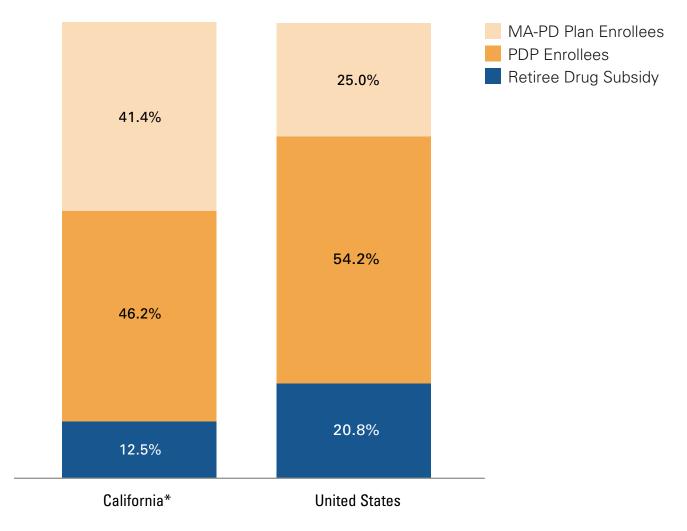
19 percent have drug
coverage from other
sources, and 13 percent
have no known drug
coverage.

**Medicare Part D** 

<sup>\*</sup>Includes health care programs that provide health insurance to military retirees (TRICARE), federal civilian retirees (FEHB), veterans (VA), and active workers.

Source: Avalere Health analysis of Centers for Medicare and Medicaid Services (CMS) annual enrollment report released January 2008.

## Share of Part D Enrollment, by Type, California vs. United States



<sup>\*</sup>Totals do not add up to 100 percent due to rounding.

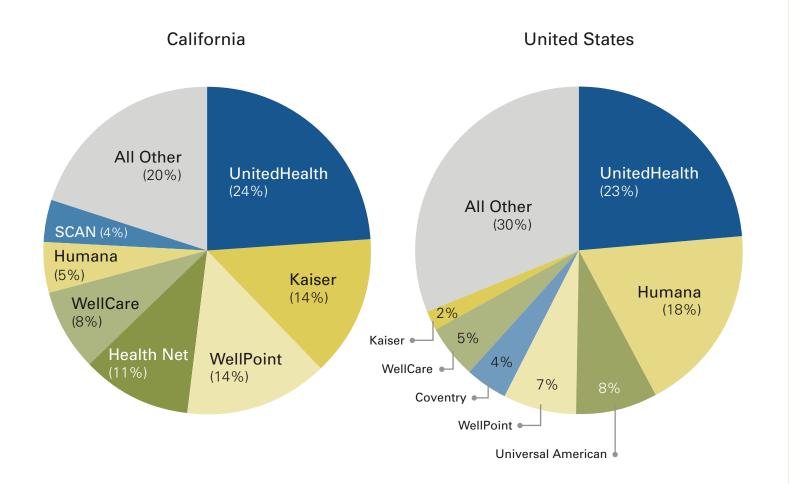
Source: Avalere Health analysis of CMS enrollment data released January 2008. U.S. totals include residents of U.S. territories and beneficiaries whose address information is being updated.

### **Medicare Part D**

Plan Availability / Enrollment

Compared with the national average, a greater share of Part D beneficiaries in California have enrolled in MA-PD plans and a smaller share are enrolled in either PDPs or employer plans receiving the Retiree Drug Subsidy.

## Share of Enrollment,\* by Plan Sponsor, California vs. United States



Plan Availability / Enrollment

In California, United
HealthCare and Kaiser
Permanente are the
largest Part D sponsors.
Nationally, United
HealthCare and Humana
have the largest share
of Part D enrollees.

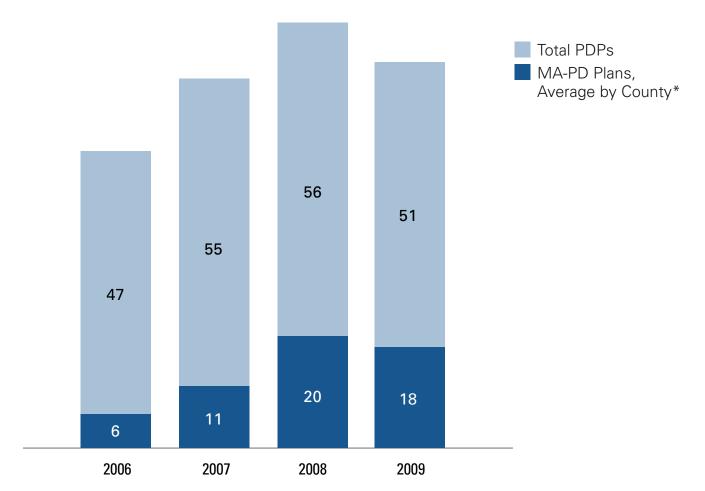
Source: Avalere Health analysis of CMS enrollment data released in September 2008, reflecting enrollment in August 2008.

**Medicare Part D** 

<sup>\*</sup>Includes PDP and MA-PD plan enrollees, with enrollment combined by plan sponsor. Excludes people in employer/union group plans and county-level plan enrollment if the Part D plan has fewer than ten enrollees in a given county.

## **Availability of Part D Plans**

Total Number of Plans Participating in California, 2006–2009



<sup>\*</sup>A total of 51 PDPs and 180 MA-PD plans will be offered in California in 2009. However, MA-PD plans do not serve the entire state, so the average number of plans available in each county is shown here. Excludes Special Needs Plans (SNPs) and MA-PD plans serving only select areas of a county.

Source: Avalere Health analysis of CMS data released November 2005, October 2006, September 2007, and September 2008.

#### **Medicare Part D**

Plan Availability / Enrollment

Medicare beneficiaries in California will have many plans from which to choose; however, the number of participating plans will decrease slightly in 2009 following two years in which the number of plans increased. The total number of PDPs and MA-PD plans available in 2009 ranges from 60 in Lassen County to 113 in Los Angeles County.

# Part D Monthly Plan Premiums, California and the United States, 2008–2009

|                     | AVERAGE |         |        | ENROL   | LMENT-WEIG<br>AVERAGE* | GHTED  |
|---------------------|---------|---------|--------|---------|------------------------|--------|
| PLAN TYPE           | 2008    | 2009    | CHANGE | 2008    | 2009                   | CHANGE |
| CALIFORNIA          |         |         |        |         |                        |        |
| PDPs                | \$37.65 | \$46.86 | 24%    | \$24.50 | \$33.02                | 35%    |
| MA-PDs <sup>†</sup> | \$35.87 | \$44.16 | 23%    | \$29.37 | \$27.31                | -7%    |
| UNITED STATES       |         |         |        |         |                        |        |
| PDPs                | \$40.02 | \$45.45 | 14%    | \$29.89 | \$37.10                | 24%    |
| MA-PDs <sup>†</sup> | \$47.38 | \$51.81 | 9%     | \$36.74 | \$41.43                | 13%    |

<sup>\*</sup>Based on enrollment data released in September 2008 reflecting enrollment in August 2008, matched to 2008 and 2009 offerings. Does not include U.S. territories. †Does not include Special Needs Plans (SNPs). Includes consolidated Parts C and D premium.

#### **Medicare Part D**

Plan Premiums

In California, the enrollment-weighted average premium will increase 35 percent for PDPs and decrease 7 percent for MA-PD plans. Nationally, enrollment-weighted average premiums will increase for both PDPs and MA-PDs

Source: Avalere Health analysis of CMS data released October 2007 and September 2008.

## **Part D Premium Changes**

## California, 2008-2009\*

| CHANGE          | PERCENT<br>PDPS | T OF ENROLLEES  MA-PD PLANS <sup>†</sup> |
|-----------------|-----------------|------------------------------------------|
| DECREASE        |                 |                                          |
| \$5 or more     | 0.1%            | 19.0%                                    |
| Less than \$5   | 2.0%            | 8.0%                                     |
| No Change       | 0.0%            | 67.0%                                    |
| INCREASE        |                 |                                          |
| Up to \$5       | 17.0%           | 0.5%                                     |
| \$5.01 to \$10  | 49.0%           | 0.3%                                     |
| \$10.01 to \$20 | 31.0%           | 1.0%                                     |
| More than \$20  | 1.0%            | 4.0%                                     |

<sup>\*</sup>Assuming enrollees remain in the same Part D plan as 2008.

## **Medicare Part D**

Plan Premiums

Over 80 percent of
California PDP enrollees
will see their monthly
premiums increase by
more than \$5 if they
remain in their same
plan. Most MA-PD
plan enrollees will see
no change to their
premium.

Source: Avalere Health analysis of CMS data released September 2008. Enrollment based on CMS data released in September 2008 reflecting enrollment in August 2008, matched to 2008 and 2009 offerings.

<sup>†</sup>Does not include Special Needs Plans (SNPs) or employer/union group plans.

## **Premiums for Top 10 Plans**

## California, 2008-2009

| PLAN NAME                                       | PDP/<br>MA-PD | 2008<br>ENROLLMENT | MONT<br>PREMI | UM*     | (2008    | N PREMIUM<br>3–2009) |
|-------------------------------------------------|---------------|--------------------|---------------|---------|----------|----------------------|
| Health Net Orange Option 1                      | PDP           | 177,442            | \$16.70       | \$24.00 | \$7.30   | PERCENT 44%          |
| WellCare Classic                                | PDP           | 169,245            | \$19.00       | \$24.00 | \$5.00   | 26%                  |
| AARP MedicareRx Preferred                       | PDP           | 164,304            | \$28.60       | \$34.40 | \$5.80   | 20%                  |
| AARP MedicareRx Saver                           | PDP           | 148,004            | \$21.00       | \$33.50 | \$12.50  | 60%                  |
| Blue Cross MedicareRx Value                     | PDP           | 115,853            | \$17.60       | \$28.90 | \$11.30  | 64%                  |
| Kaiser Permanente Senior Advantage <sup>†</sup> | MA-PD         | 95,088             | \$0.00        | \$0.00  | \$0.00   | 0%                   |
| Advantage Star Plan by RxAmerica                | PDP           | 74,587             | \$14.70       | \$19.80 | \$5.10   | 35%                  |
| Blue Cross MedicareRx Gold                      | PDP           | 68,077             | \$59.00       | \$65.40 | \$6.40   | 11%                  |
| Humana PDP Standard S5884-090                   | PDP           | 66,331             | \$23.00       | \$40.90 | \$17.90  | 78%                  |
| Kaiser Permanente Senior Advantage <sup>‡</sup> | MA-PD         | 63,058             | \$74.00       | \$60.00 | -\$14.00 | -19%                 |

<sup>\*</sup>MA-PD plan premium is consolidated C+D premium.

Source: Avalere Health analysis of CMS data released September 2008. Enrollment based on CMS data released in September 2008 reflecting enrollment in August 2008.

## **Medicare Part D**

Plan Premiums

The ten largest Part D plans in California raised monthly premiums by an average of 21 percent from 2008 to 2009, but there are big differences among these plans in both premium levels and premium changes for 2009.

<sup>†</sup>Plan is available in Los Angeles and Orange counties.

<sup>‡</sup>Plan is available in San Joaquin, Santa Clara, Solano, and Stanislaus counties.

# **Deductibles and Coverage Gap Structure\***California, 2008–2009

|                          |          |         | cov   | ERAGE IN | THE GAP F | OR       |
|--------------------------|----------|---------|-------|----------|-----------|----------|
|                          | \$0 DEDU | JCTIBLE | ANY D | RUGS     | BRAND-NA  | ME DRUGS |
| PLAN TYPE                | 2008     | 2009    | 2008  | 2009     | 2008      | 2009     |
| PDPs                     | 59%      | 57%     | 27%   | 24%      | 0%        | 0%       |
| MA-PD Plans <sup>†</sup> | 89%      | 96%     | 43%   | 48%      | 9%        | 11%      |

<sup>\*</sup>In 2009, beneficiaries with standard Part D coverage must pay 100 percent of their drug costs between \$2,700 and \$6,153.75 in total drug spending. This period is often referred to as the "doughnut hole" or "coverage gap." Plans have the option of enhancing their benefit packages in order to provide coverage during this gap.

### **Medicare Part D**

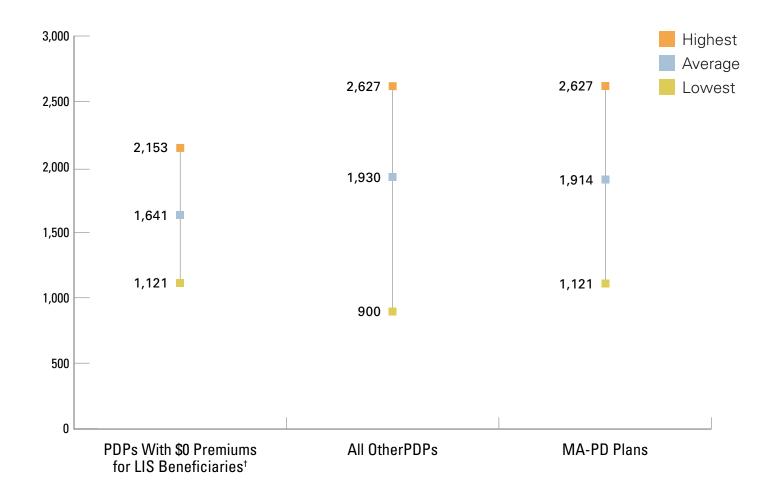
Plan Formulary Coverage

In 2009, the frequency of both drug coverage in the gap and \$0 deductibles decreased slightly among PDP plans and increased slightly among MA-PD plans.

Source: Avalere analysis of CMS data released September 2007 and September 2008.

<sup>†</sup>Does not include Special Needs Plans (SNPs) or employer/union group plans.

# Number of Drugs Covered, by Plan California, 2008\*



<sup>\*</sup>Formulary information for 2009 was not released in time to conduct an analysis for this publication.

†Plans in which beneficiaries receiving the full low-income subsidy (LIS) do not pay a premium. Count of 2008 plans includes "de minimis" plans — plans with premiums within \$1 of the LIS benchmark premium. De minimis plans were eligible to retain LIS-eligible beneficiaries, but did not receive new beneficiaries through CMS' auto-enrollment process. CMS discontinued its de minimis policy for 2009.

Source: Avalere analysis of CMS data released November 2007.

### **Medicare Part D**

Plan Formulary Coverage

The number of drugs covered within each plan type varied widely in 2008.

## **Benefit Designs of Top 10 PDPs**

## California, 2008\*

| PLAN NAME                             | PART D<br>PREMIUM | NUMBER<br>OF TIERS <sup>†</sup> | NUMBEF<br>All | R OF DRUGS CO<br>BRAND NAME | VERED<br>GENERIC |
|---------------------------------------|-------------------|---------------------------------|---------------|-----------------------------|------------------|
| Blue Cross MedicareRx Gold            | \$59.00           | 5                               | 2,558         | 1,618                       | 940              |
| AARP Medicare Rx Preferred            | \$28.60           | 4                               | 2,627         | 1,683                       | 944              |
| Humana PDP Standard S5884-090         | \$23.00           | 4                               | 2,623         | 1,682                       | 941              |
| AARP Medicare Rx Saver                | \$21.00           | 4                               | 2,184         | 1,246                       | 938              |
| First Health Part D-Premier           | \$19.60           | 4                               | 1,592         | 853                         | 739              |
| WellCare Classic                      | \$19.00           | 4                               | 1,121         | 541                         | 580              |
| MedicareRx Rewards Value <sup>‡</sup> | \$18.20           | 5                               | 1,818         | 903                         | 915              |
| Blue Cross MedicareRx Value           | \$17.60           | 5                               | 1,829         | 914                         | 915              |
| Health Net Orange Option 1            | \$16.70           | 4                               | 2,153         | 1,285                       | 868              |
| Advantage Star Plan by RxAmerica      | \$14.70           | 4                               | 1,370         | 748                         | 622              |

<sup>\*</sup>Formulary information for 2009 was not released in time to conduct an analysis for this publication.

## **Medicare Part D**

Plan Formulary Coverage

Plan benefit design changes from year to year. Among the ten PDPs with the highest enrollment in California for 2008, those with higher premiums tended to cover more brandname drugs and more drugs overall than those with lower premiums.

Source: Avalere Health analysis of CMS enrollment data released September 2008, reflecting enrollment as of August 2008; formulary data released May 2007 and November 2007.

<sup>†</sup>Many plans require different cost sharing based on whether a drug is a brand name or generic, preferred or non-preferred; each level of cost sharing is known as a tier.

<sup>‡</sup>MedicareRx Rewards Value will not operate in California in 2009.

# Low-Income Beneficiary Tiered Subsidy Levels, January, 2009

|                                                                                                                                                                        | PREMIUM          | DEDUCTIBLE | DRUG CO-PAYS                                                 | COVERAGE GAP                               |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------|--------------------------------------------------------------|--------------------------------------------|
| Income up to 100% of the federal poverty level (FPL) and a dual eligible                                                                                               | None             | None       | \$1.10 generic/<br>\$3.20 brand;<br>none after<br>\$6,153.75 | None                                       |
| Those eligible for Medicare<br>Savings Programs and individuals<br>with incomes up to 135% FPL<br>and assets of less than \$6,290<br>(individual) or \$9,440 (couple)* | None             | None       | \$2.40 generic/<br>\$6.00 brand;<br>none after<br>\$6,153.75 | None                                       |
| Income from 135 to 150% FPL and assets of less from \$10,490 (individual) or \$20,970 (couple)*                                                                        | Sliding<br>Scale | \$60       | 15%                                                          | None                                       |
| Over 150 percent FPL                                                                                                                                                   | Varies by<br>PDP | \$295      | 25%                                                          | Yes (between<br>\$2,700 and<br>\$6,153.75) |

<sup>\*</sup>Asset limits for 2008; 2009 limits have not been released. CMS exempts up to \$1,500 per person for savings for burial expenses. The asset limits listed here do not include this exemption.

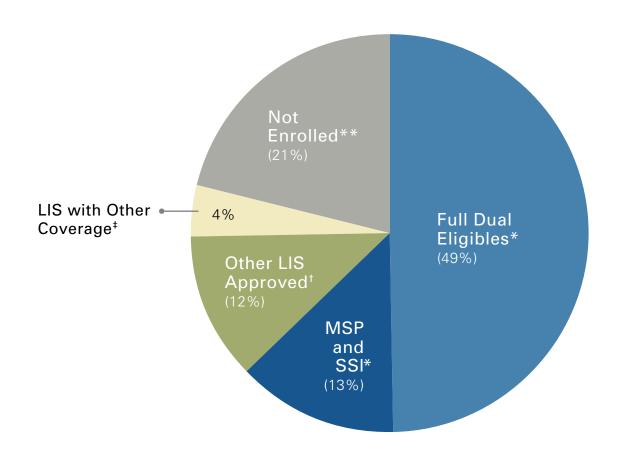
#### **Medicare Part D**

Low-Income Beneficiaries

As of January 2009, low-income beneficiaries face different costsharing levels based on their income and assets. Those who qualify for both Medicare and Medicaid (dual eligibles) and others below 150 percent of the federal poverty level continue to be eligible for the low-income subsidy—provided they meet certain asset tests.

Source: CMS Release, "Announcement of Calendar Year (CY) 2009 Medicare Advantage Capitation Rates and Medicare Advantage and Part D Payment Policies." April 7, 2008.

# Enrollment in the Low-Income Subsidy, United States, 2008



<sup>\*</sup>Individuals who are dual eligibles, recipients of the Medicare Savings Program, or Supplemental Security Income (SSI) recipients are automatically deemed eligible for the LIS. thindividuals who were not automatically "deemed" eligible for the LIS, but applied and were approved for the subsidy.

Source: Avalere Health analysis of CMS annual enrollment report released January 2008.

#### **Medicare Part D**

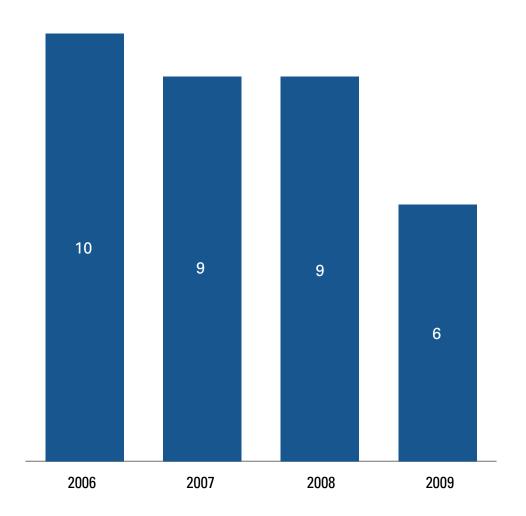
Low-Income Beneficiaries

The Medicare Part D
Low-Income Subsidy
(LIS) offers low-cost
prescription drug
coverage for low-income
beneficiaries. In 2008,
2.6 million beneficiaries,
or just over one-fifth of
those eligible for this
benefit nationally, were
not enrolled in the LIS.

<sup>‡</sup>Other includes Veterans Affairs (VA), Indian Health Service, and those with drug coverage from a former employer (RDS).

<sup>\*\*</sup>Not Enrolled includes anticipated facilitated enrollments and unenrolled LIS-eligible beneficiaries.

# Number of PDPs with \$0 Premiums for LIS Beneficiaries,\* California, 2006–2009



<sup>\*</sup>Plans in which beneficiaries who receive the full LIS do not pay a premium. Count of 2008 plans includes "de minimis" plans, which were eligible to retain LIS-eligible beneficiaries but did not receive new beneficiaries through the CMS auto-enrollment process.

Source: Avalere Health analysis of CMS data released July 2006, October 2006, September 2007, and September 2008.

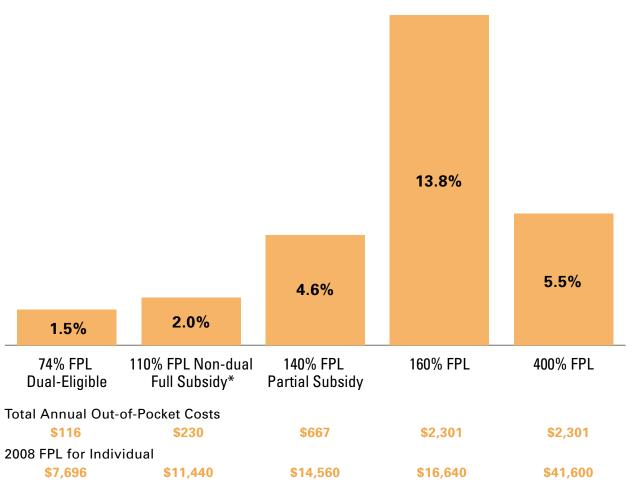
## **Medicare Part D**

Low-Income Beneficiaries

In 2009, dual eligibles and other LIS-eligible beneficiaries in California will have fewer choices of plans in which they will pay \$0 premiums.

## Cost Sharing, by Income Level

## Percent of Annual Income



Note: Cost based on patient taking five medications (three generics and two brand drugs) and the average costs of these drugs. Beneficiary out-of-pocket costs include premiums. Predictions assume standard benefit design.

Sources: Avalere estimates based on National Association of Chain Drug Stores, Industry Facts at a Glance. Available at www.nacds.org/wmspage.cfm?parm1=507.

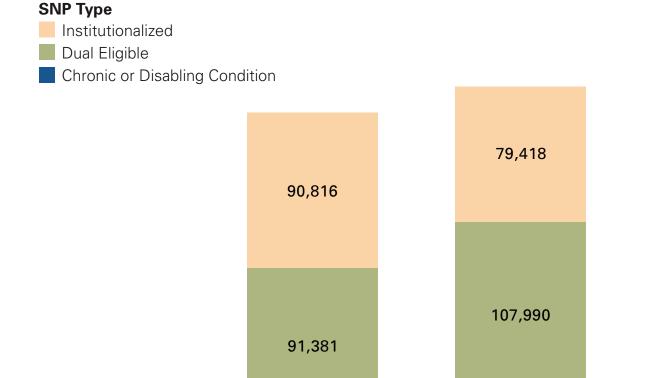
### **Medicare Part D**

Low-Income Beneficiaries

Part D costs are most onerous for those low-income beneficiaries just above the LIS income limit.

<sup>\*</sup>Full Subsidy assumes the beneficiary meets the asset requirements.

# Enrollment in Special Needs Plans California, 2006–2008



- 14,974

August 2008

Note: Beneficiaries may qualify for enrollment in more than one SNP.

1,319

27,572

August 2006

Sources: Centers for Medicare and Medicaid Services, September 2006 and Special Needs Plans enrollment data released September 2007 and 2008.

August 2007

4.772

#### **Medicare Part D**

Medicare Advantage

Certain Medicare beneficiaries are eligible to enroll in Special Needs Plans (SNP), a type of managed care plan that tailors benefits to the needs of dualeligible beneficiaries, insitutionalized beneficiaries, or beneficiaries with chronic conditions. In 2008, total enrollment in California's SNPs grew by 8 percent; however, the enrollment in institutionalized SNPs declined

## **Medicare Part D**

## **Issues for Consideration**

| FINDING                                                                                                                                                                                                  | IMPLICATION                                                                                                                                                                                                                                                              |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Most beneficiaries enrolled in PDPs will face a Part D premium increase of more than \$5 if they remain in their current plans. Premiums for most beneficiaries enrolled in MA-PD plans will not change. | Beneficiaries should evaluate their current plan's 2009 premium in light of other changes to the benefits offered and compare their current plan with others to make appropriate plan choices.                                                                           |
| Historically, there is wide variation in benefit structure and number of drugs covered among individual plans.                                                                                           | All beneficiaries should re-evaluate their plan options during the annual open enrollment period—from November 15 to December 31, 2008—to identify the plan with the combination of coverage and cost that best meets their needs.                                       |
| Over one-fifth of low-income beneficiaries eligible for the low-income subsidy (LIS) are not enrolled in this benefit.                                                                                   | Policymakers, program officials, and other stakeholders should consider expanding outreach efforts, particularly to beneficiaries eligible for the low-income subsidy.                                                                                                   |
| The number of plans available to California beneficiaries eligible for the LIS with \$0 premium has dropped from ten in 2006 to six in 2009.                                                             | A significant number of CA's dual eligibles will be automatically reassigned to a new plan if they do not actively choose one. These beneficiaries and their advocates should carefully consider the drugs covered by each plan to find one that best meets their needs. |
| Those beneficiaries whose income or assets are just above the limits for the LIS are likely to face relatively high out-of-pocket costs for their prescriptions.                                         | Policymakers and program officials should consider strategies to reduce the cost-sharing burden for these low-income beneficiaries.                                                                                                                                      |

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## **Authors**

This report was compiled by Avalere Health, LLC, a strategic advisory firm in Washington D.C. that specializes in health policy issues involving Medicare and Medicaid. Much of the analysis was completed using DataFrame®, Avalere Health's proprietary database of Medicare Part D plan features.

## **Medicare Part D**

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